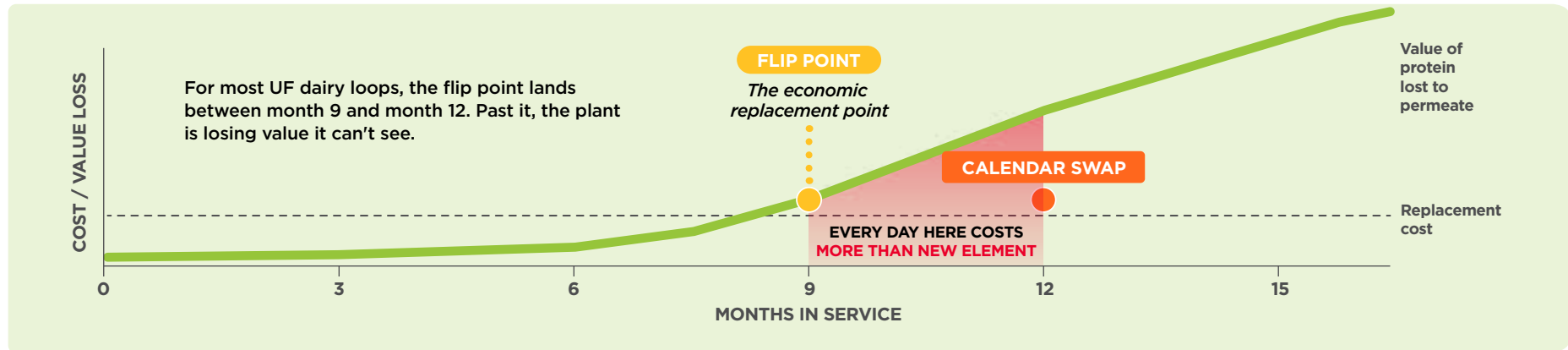


Your element is telling you when to replace it. The calendar is talking over it.

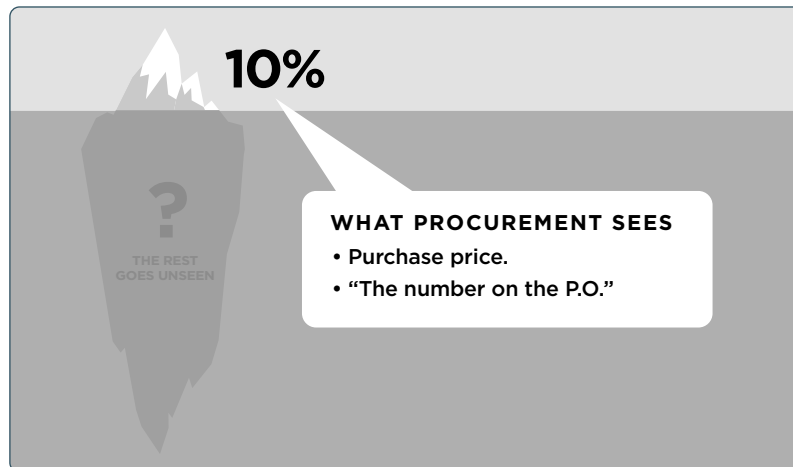
Protein yield starts to slip while the standard replacement schedule says everything is fine. The data to catch it already exists in your plant.

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- Every element has a flip point, the day it stops delivering the value it should.

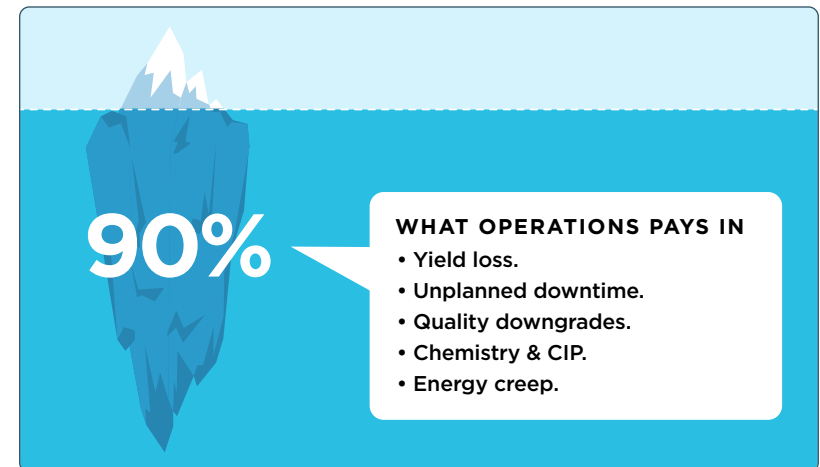


PROCUREMENT SEES 10%



- The element is roughly ten percent of the total operating cost. The other ninety percent shows up as yield loss and operating inefficiencies. None of it shows on the purchase order.

OPERATIONS PAYS THE OTHER 90%.



- A loop at month twelve is losing **~2.5X more** protein than a new element would

Field-measured UF whey data

- Three ways to decide. Only one captures the value.

Path 1. Reactive. Replace on crisis. The plant pays for the crisis and the element.

Path 2. Calendar. Replace on a date. The plant pays for performance it isn't getting.

Path 3. Performance. Replace on the flip point. The plant captures the value the element was designed to deliver.

- Solecta turns the data you already collect into Total Value of Operation.

Is your element delivering the value it could be? Find your flip point. **Contact Solecta.**

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